

## Endless Pools® vs. Alternatives



Endless Pools  
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## PHYSICAL THERAPISTS AND SWIM COACHES AGREE:

ENDLESS POOLS® PROVIDE STELLAR PERFORMANCE AND THE MOST FLEXIBLE OPTIONS AT AN UNBEATABLE VALUE.

With the Endless Pools Commercial Series, you get:

- Powerful swim current(s)
- Unparalleled instruction opportunities
- Variable-speed hydraulic underwater treadmill(s)
- Custom sizing with our modular construction
- Expert installation from our nationwide network of Factory-Trained Installers

All that state-of-the-art functionality and service come at a drastically lower cost than the competitors'!

Simply put, **Endless Pools give you more for less.**

## HOW CAN ENDLESS POOLS PROVIDE SUCH HIGH-QUALITY MACHINES AT SUCH A LOW PRICE?

### 1. We manufacture and sell in greater volumes.

Since 1988, we have installed more than 20,000 Endless Pools, making us the established leader in counter-current swimming and therapy. We ship thousands of units every year, and our time-tested efficiency lowers your costs.

Every Endless Pool utilizes the same rugged, 14-gauge, steel-panel structural system and the same industry-best swim-current generator. That allows us to leverage our large residential business to improve our commercial competitiveness.

### 2. We design for ease of installation.

Our pools install easily in existing, hard-to-access, and small spaces. Since they have to suit a broad range of sites – including leased spaces – we engineer them specifically to minimize site preparation and space requirements.

For instance, our commercial-grade, 60-mil., fiber-reinforced PVC membrane is fully manufactured at our U.S. factory; that avoids the custom onsite welding – both its cost and the resulting fumes – used by our competitors.

Our easy-to-assemble pools can be installed by local service professionals or by one of our 200 nationwide Factory-Trained Installers (FTIs). With their depth of experience, these FTIs can efficiently assemble your modular Endless Pool at a reasonable price

As the established industry leader, Endless Pools has the 'economies of scale' to keep our prices low. With our recent testing against NSF International's rigorous health and safety standards, our highly anticipated NSF-50 certification positions us as the future leader of reliable and high-quality commercial therapy pools..



**Deborah Jackson Therapy Associates**  
Saint Augustine, FL

*"Offering aquatics sets us apart from our competitors. What we liked about the Endless Pool versus the other units that we looked at was that it came in pieces and was able to fit through doorways and down steps. We also liked the price; it was actually less expensive than the other three units we looked at."*

**Dan Fletcher**  
Business Manager  
Twolick Valley Physical Therapy



**Frutina Swim Centre**  
London, England



<b>Pricing</b>	<b>From \$26,400 to \$48,900</b> Optional treadmill: \$9,000	<b>From \$54,200 to \$122,025</b> Optional treadmill: \$21,000 to \$38,000	<b>From \$56,900 to \$219,900</b> Optional treadmill: \$17,900
<b>Current</b>	<p>Endless Pools' current is wider than your body and deeper than your stroke.</p> <p>With space on either side, staff can be comfortably in the pool with the student/patient, affording <b>unparalleled rehab and instruction opportunities.</b> That space also makes it easy for the user to step out of the current.</p>	<p>SwimEx's "Wall of Water" creates a pool-width current that makes up-close instruction difficult.</p> <p>It provides no room for the student/patient to exit the swim current without climbing out of the pool or turning it off. This is particularly challenging for patients with limited mobility.</p>	<p>HydroWorx pools feature resistance jets only. They deliver a shallow, narrow, turbulent current.</p>
<b>Construction</b>	<p>Fully modular with steel-panel construction. All pieces fit through doorways and down stairs. <b>Installation is possible virtually anywhere.</b></p>	<p>Their standard four-piece pools require a 7.5'x7' doorway. For an additional charge, they'll divide it into eight pieces for modular capabilities.</p>	<p>Modular steel-panel construction, but the oversized pieces are not accessible through most doorways.</p>
<b>Space Requirements</b>	<p>Your site needs to be <b>just 2'x3' bigger</b> than the water area. (i.e. 10'x14' water area requires only a 12'x17' space!)</p> <p>Above-ground, corner installations are common.</p>	<p>Must allow up to 8'x11' more than the water area (i.e. an 18'x25' room for an 10'x14' water area.)</p> <p>Clearance on all sides and a lower-level mechanical pit are required.</p>	<p>Requires up to 9'x16' of space in addition to the pool's footprint.</p> <p>Most models require a lower-level mechanical pit.</p>
<b>Electrical Requirements</b>	<p>The standard Endless Pool is fully powered from a single-phase 220-volt, 60-amp outlet (or 3-phase 208/480).</p>	<p>The standard SwimEx pool requires a 220/240-volt, 105-amp power source.</p>	<p>Up to 5 service drops are required, including 3 100-amp, 3-phase, 4- or 5-wire configurations.</p>
<b>Sizing</b>	<p>Sizes range from 7'x7' to 16'x16' with variations possible in 1' increments. Water depth options range from 39" to 6'.</p>	<p>Commercial models have just 5 options, 3 of which are within 2" of each other. Made with a mold, so custom sizing is limited.</p>	<p>Only the top-of-the-line model and the Plunge series offer any size options. Their other 5 models are one-size-fits-all.</p>
<b>Installation</b>	<p>Endless Pools offers a nationwide network of 200+ <b>Factory-Trained Installers.</b></p> <p>Typically requires 50-64 labor-hours (up to 32 hours by 2 workers).</p>	<p>SwimEx can recommend a general contractor, but none have been manufacturer-certified.</p> <p>Assembly typically requires 64-80 labor-hours (16-20 hours by 4 workers).</p>	<p>Hire your own General, Mechanical, Electrical, and Plumbing contractors.</p> <p>Phase-2 installation begins at least 30 days after Phase 1 is complete.</p>
<b>Timing</b>	<p>We manufacture and ship in as little as 4 weeks.</p>	<p>Standard lead times are 10 to 12 weeks for delivery.</p>	<p>Delivery times range from 120 to 250 days (more than 8 months!).</p>
<b>Warranty</b>	<p>10-year structural warranty; 2 years on materials and workmanship.</p>	<p>10-year structural warranty; 5 years on the surface and paddlewheel.</p>	<p>5-year structural warranty; 1 year on moving parts.</p>

## WHAT OUR CUSTOMERS SAY

### Physical Therapy

**"The Endless Pool is a moneymaker for us.** We bill for services we wouldn't have without it. It's a great marketing tool that makes us a more credible facility. **Our patients love the Endless Pool.** Customer service has been great."

**Joseph V. Mullen, D.C.**  
Chiropractic Neurologist  
The Injury Care Center

**"You can't function in the aquatic therapy world without having an Endless Pool.** ... Imagine our pleasant surprise when we found out that we were getting what we felt was a superior product for a more reasonable investment. **Endless Pools gives me more for a whole lot less.** We want to have the best Physical Therapists with the best product, and that's really what Endless Pools is."

**Matt Sobolewski, PT**  
Clinic Director  
Kinetic Physical Therapy

"The pool installation, coordination, and construction was great. Endless Pools stands by and behind their products and material. They realize their customer is No. 1. They just don't say it, but they believe it and show it. **Dealing with Endless Pools has been a blessing. I highly recommend their products.**"

**Matt Callahan, PT, MTC, OCS**  
Owner  
Lawrence County Physical Therapy Institute

**"The Endless Pool has been a tremendous asset to our practice.** Our patients say they feel amazing in it. They really like how they can adjust the swim current to various settings and walk or swim at whatever pace necessary."

**Robert J. Caucci**  
Co-Owner  
Conshohocken Physical Therapy

"The teaching tool for me as an Elite coach is unparalleled. I see so much more in a swimmer in one hour in an Endless Pool than an entire season in a regular pool. **My patients and swimmers both love it** as it fits ALL of my clientele. **I have my pool filled with people from 6am until 10pm on some days.** I am thrilled with my product. The installation was pain-free, and the maintenance is even better. The pool maintains itself in such an easy fashion that I am afraid I am missing something. I am not. **The pool is that good.**"

**Dean Hutchinson, MSPT, USA-certified Swimming Coach**  
Clinical Director, Progress Physical Therapy and Aquatic Rehabilitation, LLC  
Owner/Operator, Championship Swimming, LLC

### Swim Instruction

**"I have never experienced customer support like I have with Endless Pools.** I think if I had the option to have pool space, at any time I needed, in a traditional pool to coach technically, I wouldn't take it! I wouldn't be able to do half of the teaching I do out of my Endless Pool. I've never had this experience of an athlete being able to make changes as quickly as they have here."

**Kim Brackin**  
Owner/Coach  
Brackin Elite Swim Training

"The addition of the Endless Pool Elite has greatly improved my ability to create diverse and challenging workouts. The athletes can work specifically on their technique while interacting with the coach to make those subtle changes. The capability to manipulate the resistance level has enabled us to make greater use of our workout in the water. **I find myself using it as a training aid every day,** and I would highly recommend it to all levels of swimmer."

**Brett Hawke**  
Head Swimming and Diving Coach  
Auburn University

**"There's never been a better method** for a team to evaluate, teach, and test their top-level swimmers on a daily basis than the Endless Pool Elite. It also creates a smooth stream that's comfortable for even the most beginner swimmer. Now that the top speed is taken care of, teams can cover technical feedback from beginning to winning."

**Glenn Mills**  
ASCA Level 5 Coach/President  
Go Swim Productions

"I've found the Endless Pool to unquestionably be the best place to learn, hone, and imprint the skills Total Immersion strives to develop."

**Terry Laughlin**  
Founder  
Total Immersion Swimming

**For a FREE Planning Kit or to speak with your personal Design Representative call 800-732-8660.**



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